

# **VCBF BLUE CHIP FUND**

C/O VIETCOMBANK FUND MANAGEMENT, HEAD OFFICE: 15 FLOOR, VIETCOMBANK TOWER, 198 TRAN QUANG KHAI, HOAN KIEM, HA NOI VIETNAM STATE SECURITIES COMMISSION LICENCE NO.: 13/GCN-UBCK DD 22.8.2014

# Minutes of the Investors General Meeting ("IGM") held in the Novotel Hotel, 167 Hai Ba Trung Street, D.3 Ho Chi Minh City on Friday, 12 April 2019 at 9.00 a.m.

# Present: Unitholders

Unitholders and representatives of the Unitholders according to the Unitholdersø Register maintained by Vietnam Securities Depository, Hanoi on record date 15 Mar 2019

#### Fund Representative Board ("FRB")

Mr. Nguyen Trung Kien Ms. Nguyen Thi Thuy Mr. Pham Ngoc Ninh Chairman and Independent Member Independent Member Member

## Representatives of the Supervisory Bank and Manager

Representatives of Standard Chartered Bank Vietnam, the Supervisory Bank of VCBF-TBF, and the Board of Management and staff officers of VCBF, Manager of VCBF-TBF

The Meeting commenced at 9:00 a.m.

## 1. Quorum, Chairperson, Agenda, Voting Committee and Secretariat of the IGM

For the organisation of the meeting, the moderator welcomed the participants and announced the quorum of Unitholders representing 52.25% of the total outstanding Units as at 15 Mar 2019 attending the IGM. 71 investors holding 15,258,061 Units were represented at the meeting. The IGM was conducted in accordance with Art 20 (5) of the Charter of VCBF-TBF. Under Art 22 (1) of the Charter of VCBF-BCF, the Chairman requested the Unitholders to approve the organisation of the IGM by show of hands:

- i) to confirm the agenda,
- ii) to appoint Ms. Nguyen Thi Thuy, Independent Member of the FRB, Mr. Dinh Cong Nam, Officer of the Supervisory Bank, and Ms. Vu Thanh Thuy, Officer of VCBF, as the Voting Committee, and
- iii) to appoint Ms. Vo Thi Thuy Linh and Mr. Clemens Burkart, Officers of VCBF, as secretaries to the meeting.

All motions were unanimously approved by the Unitholders.

## 2. Report of the Fund for the period 1 Jan – 31 Dec 2018 and Update to 31 Mar 2019

Mr. Kien took the chair, gave a welcome address to the attendees to the IGM, and invited Mr. Vu Quang Dong, CEO of VCBF, to give the report of the Fund. Ms. Duong Kim Anh, Deputy Chief Investment Officer outlined the developments of the macro-economy and Ms. Nguyen Thi Hang Nga, Chief Investment Officer of VCBF, presented the fund performance in 2018 and in 1Q 2019.

The business plan for 2019 is to continue the investment and fund management to provide medium to long-term capital appreciation by investing primarily in a diversified portfolio of stocks listed on the HSC and HNX which have a large market capitalization and are liquid.

# 3. Report of the Supervisory Bank

Ms. Nguyen Thi Thuy presented the Report of the Supervisory Bank as tabled and gave a vote of thanks for their work over the year.

# 4. Report of the FRB

Ms. Nguyen Thi Thuy presented the Report of the FRB as tabled and noted the FRB had also discussed the audited financial statements with the auditor in a meeting on 13 Mar 2019 and was satisfied with presenting the financial statements to the IGM for approval.

# 5. Resolutions of the IGM

The Chairman invited Mr. Ninh to present the motions that the IGM approve the audited financial statements for 2018 and to present the motions as tabled to delegate authority to the FRB and to amend the Charter of the Fund. Following the presentation, a vote was taken by ballot on the motions:

- 1. THAT the audited financial statements of VCBF-BCF for 1 Jan ó 31 Dec 2018 be approved;
- 2. THAT the authority of the IGM to approve motions contained in Art 21 (2) sub-clauses b), c), d), e), f), g) and h) of the charter of VCBF-BCF is delegated to the FRB until further notice be approved; and
- **3. THAT** the amendments of the VCBF-BCF Charter to the Definitions, Articles 16 8) and 10), Article 18 1), 2), 3) and 4) and multiple uses of the changed Definition as tabled be approved as follows:

## Definitions

One Definition is to be amended as follows:

õõ<del>Unitholder</del> <u>Investor</u>ö means an <u>investor</u> <u>individual or organisation</u> registered as owner of the Unit(s) in the Registeröö

## **Article 16. Fund Certificate Transactions**

Clause 8 of Article 16 is to be amended as follows:

 $\delta$ The cut-off time for the receipt to allow processing and acceptance of all documents for subscription, redemption, switching and transfer orders for execution at the Trading Day  $\delta$ Tö is 10:30 (ten thirty) a.m. 2:00 (two) p.m. on T-1 at the offices of an Official Transaction Acceptance Point and for payments for subscription orders by 2:00 (two) p.m. on T-1 on the Fundøs account with the Supervisory Bank. $\delta$ 

Clause 10 of Article 16 is to be amended as follows:

õInvestors can subscribe for Fund Units under systematic investment plan (herein after referred to as õSIPö). Accordingly, investors under SIP can invest a fixed set amount of money monthly to subscribe for Fund Units. How to order Fund Units, minimum investment amount, payment days and cut-off times, transaction fees under SIP shall be specified in the Prospectus.ö

## Article 18. Fees, subscription and redemption price of Fund Units

Clause 1 of Article 18 is to be amended as follows:

## õ1. Subscription Fee

The maximum Subscription Fee shall be as below. The specific Subscription Fee shall be announced by the Manager from time to time and shall be updated in the Prospectus, the summary of the Prospectus and on VCBF $\alpha$  website.

Subscription Amount– Vietnam Dong	Subscription Fee (% of subscription amount)
VND1,000,000 to VND500,000,000	max 2.0%
More than VND500,000,000 to	
VND1,000,000,000	max 1.5%
More than VND1,000,000,000 to	
VND10,000,000,000	max 1.0%
More than VND10,000,000,000 to	
VND20,000,000,000	max 0.5%
More than VND20,000,000,000	max 0.0%

Subscription Fees are not applied to re-investments of Fund dividends.

A discount of 20.0% (twenty per cent) of the total Subscription Fee will be applied to subscriptions of investors that invest under a monthly Systematic Investment Plan for 12 (twelve) consecutive months.ö

Clause 2 of Article 18 is to be amended as follows:

## õ2. Redemption Fee

A Redemption Fee is applied on NAV per unit based on the investment horizon as follows:

Holding Period	Redemption Fee (% of NAV)		
1 month or less	3.0%		
More than 1 month to 12 months *)	1.0% (1.4% for SIPs)		
More than 12 months to 24 months	0.5%		
More than 24 months	0.0%		

\*) A redemption fee of 1.4% applies for redemptions made from Systematic Investment Plans in less than 12 (twelve) months 1 (one) year from their commencement.

The holding period shall be calculated for each purchase using first in, first out method as the default process.

The Redemption Fee will be subtracted from the proceeds paid to Unitholders upon redemption and will be recorded as an income for the Fund.

A specific Redemption Fee shall be announced by the Manager at its website and updated in the Prospectus. For the interests of investors, the Manager may reduce the Fee. The Redemption Fee shall exceed the above Redemption Fee as provided herein if approved by the Investors General Meeting and in accordance with the Law.ö

Clause 3 of Article 18 is to be amended as follows:

## õ3. Switching Fee

Except in cases of being waived in compliance with the Law, the Switching Fee is the difference between Subscription Fee of the switch-in Fund with Subscription Fee of the switch-out Fund at the time the switch is executed if this difference is higher than zero <u>but in any case not more than the maximum determined by the Law</u>.

There is no Redemption Fee charged for a Switching Order. The holding period of the Units is reset to the date of purchase of the switched-in Fund.

Clause 4 of Article 18 is to be amended as follows:

#### õ4. Transfer Fee

A maximum fee of VND300,000 (three hundred thousand Vietnam Dong) transfer fee will be charged <u>for each transfer of Units</u>. <u>The specific Transfer Fee shall be announced by the Manager on its website from time to time</u>.ö

## **Change of Terms**

Pursuant to the change of the term õUnitholderö to õInvestorö as given in the change of the Definitions above, all the usages of the term õUnitholderö is changed to õInvestorö in all the Articles where this term is used.

It is noted that the terms in Vietnamese for õSubscription Feeö, õRedemption Feeö, õSwitching Feeö, õTransfer Feeö, õManagement Feeö, õSupervisory Feeö and õCustody Feeö have also been changed but have no effect and remain unchanged in the English translation.

#### 6. Report of the Voting Committee

After questions and answers on the economy and the investment outlook of the fund, the Voting Committee presented the results of the ballot for the motions to approve the:

Motion	To approve:	For	Against	Abstain	Result
1.	Financial Statements 2018	98.20%	0.00%	1.80%	Approved
2	Delegate authorities to FRB	99.90%	0.10%	0.00%	Approved
3	Changes of Charter	98.77%	0.94%	0.30%	Approved

#### 7. Approval of the IGM Minutes and IGM's Resolutions

The Chairman requested the IGM to approve the IGM Minutes and IGMøs Resolutions by show of hands. The IGM Minutes and the IGMøs Resolutions were approved unanimously.

There being no further business, the Chairman thanked the participants and closed the IGM at 11.30 a.m. on the same day.

These Minutes have been written correctly and honestly, and read in front of the IGM and approved by the IGM.

#### **Confirmed as correct:**

[Signed in Vietnamese Original]

Ms. Vo Thi Thuy Linh Secretary to the Meeting Dial Casa Nasa

[Signed in Vietnamese Original]

Mr. Dinh Cong Nam Officer of the Supervisory Bank

[Signed in Vietnamese Original]

Mr. Nguyen Trung Kien Chairman of the Investors General Meeting Chairman of the Fund Representative Board [Signed & Sealed in Vietnamese Original]

Mr. Vu Quang Dong Chief Executive Officer Vietcombank Fund Management Legal Representative of the Manager